



TRADE DEVELOPMENT AUTHORITY OF PAKISTAN





TDAP INTRODUCTION

Trade Development Authority of Pakistan is the premier trade promotion organization mandated to develop and promote products and services of the country in international markets.

TDAP implements policies and directives of Federal Government and its Board of Directors for enhancing, promoting and facilitating trade.

TDAP supports and facilitates businesses through latest information and capacity building initiatives to enhance and improve their leverage in international trade.

To achieve its objectives, TDAP organizes as well as participates in local & international trade fairs, country specific exhibitions, trade delegations, conducts seminars and organizes contacts and information exchange events both physically as well on digital platforms.

This publication is part of the efforts of TDAP to share details and showcase Pakistan's products and services in international markets.

Pakistan's Poultry Value Chain Analysis

Major production system with their value chains are shown in Figure 2.2 Participants estimated that 97–98% of broiler commercial farming in Pakistan is within environmentally controlled houses characterized by automatically controlled temperature, humidity, feeding and water supply. Housing capacity is around 30,000–40,000 birds per house, with an average live weight of 1.5–2.0 kg per bird at the end of production cycle and a feed conversion ratio (FCR) of 1.2–1.6. Open-sided house broiler systems were reported to be used in <2–3% of all broiler production. In these systems birds are kept in open-sided houses (2,000–5,000 birds per house) with no control over the temperature of the house and manual provision of feed and water. Open-sided house farming was perceived to be decreasing rapidly due to the "increased risk of disease outbreaks," "poor management of birds under extreme weather conditions," "increased mortality rate," "poor feed conversion ratio," and the "reduced number of finished birds" produced in this system

Product Profile

The Agriculture sector of Pakistan is considered the backbone of Pakistani economy. This sector contributed 19.5 % to the GDP of Pakistan during last year 2016-17. Livestock is the main subsector of the Agriculture sector in Pakistan which contributed around 58.6% to the total Agricultural GDP during 2016-17. This Livestock subsector comprises of various industries including Poultry, Meat, Leather and Dairy industries etc.

The poultry industry of Pakistan has been performing extraordinarily well locally and internationally as compared to other Livestock businesses since last decade. It is the second largest industry of Pakistan which can be considered as the major contributor of Pakistan economy as it contributes around 1.3% to the Pakistani GDP, It has resulted in a mushroom growth of various poultry related businesses like broiler farming, layer farming, breeder and allied businesses. The irony of the situation is that besides the fact that poultry industry is contributing a lot socially and economically but it has been facing many problems in production, import and export. These problems are of multifarious nature and hindering in harnessing the full potential of this vibrant industry. In this policy paper all such problems which are faced by industrialists regarding production, import and export are separately explained. Finally, some prudent policy measures are given in the form of recommendation. It is claimed that if these policy recommendations will be implemented in the coming budget 2017-18, it can not only serve as a great of oxygen for this ailing industry but also reinvigorate it to its full potential.

3.0 HS Codes:

HS Codes: Pakistan Poultry

| 02 & 03 | Live animals, Meat and edible meat offal. |
|---------|--|
| '010599 | Live domestic ducks, geese, turkeys and guinea fowls, weighing >185 g |
| '010511 | Live fowls of the species Gallus domesticus, weighing <;= 185 g (excluding turkeys and guinea fowls) |
| '010594 | Live fowls of the species Gallus domesticus, weighing > 185 |
| '020711 | Fresh or chilled fowls of the species Gallus domesticus, not cut in pieces |
| '020712 | Frozen fowls of the species Gallus domesticus, not cut in pieces |
| '020714 | Frozen cuts and edible offal of fowls of the species Gallus domesticus |
| '020745 | Frozen cuts and edible offal of domestic ducks |
| '020755 | Frozen cuts and edible offal of domestic geese |



The above table shows the HS Codes of the exports of live poultry and it's products from Pakistan. The study will cover the above HS Codes and it doesn't cover the all HS Codes of poultry and its products.

Top Exporting Countries of Poultry

| Importers | Exported value in 2015 | Exported value in 2016 | Exported value in 2017 | Exported value in 2018 | Exported value in 2019 |
|--------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| World | 19,525,829 | 18,970,660 | 20,647,432 | 21,312,887 | 21,108,843 |
| Brazil | 6,291,900 | 6,011,258 | 6,497,560 | 5,962,534 | 6,414,256 |
| United States of America | 2,442,609 | 2,393,214 | 2,834,488 | 2,891,256 | 2,999,039 |
| Netherlands | 1,697,975 | 1,634,686 | 1,565,744 | 1,759,029 | 1,678,088 |
| Poland | 732,957 | 766,957 | 831,329 | 1,034,200 | 1,067,833 |
| Thailand | 430,523 | 509,375 | 609,416 | 689,592 | 804,138 |
| Germany | 849,658 | 859,423 | 871,891 | 938,756 | 791,814 |
| France | 940,914 | 714,320 | 715,819 | 782,301 | 682,101 |
| Turkey | 458,146 | 371,634 | 542,908 | 599,174 | 588,290 |
| China | 512,496 | 455,839 | 459,937 | 468,467 | 491,312 |
| Belgium | 378,952 | 387,936 | 442,831 | 481,753 | 422,308 |

Sources: ITC calculations based on UN COMTRADE and ITC statistics

Top Importing Countries of Poultry

| Importers | Imported value in 2015 | Imported value in 2016 | Imported value in 2017 | Imported value in 2018 | Imported value in 2019 |
|----------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| World | 19,217,090 | 18,458,836 | 19,543,336 | 20,578,916 | 20,817,130 |
| China | 920,698 | 1,258,481 | 1,046,067 | 1,163,768 | 2,013,190 |
| Saudi Arabia | 1,741,864 | 1,439,347 | 1,208,781 | 1,226,767 | 1,311,252 |
| Japan | 1,371,618 | 1,169,577 | 1,391,733 | 1,253,463 | 1,298,491 |
| Hong Kong, China | 1,231,528 | 1,302,705 | 1,371,282 | 1,295,279 | 1,157,159 |
| Netherlands | 1,015,249 | 1,048,648 | 1,112,216 | 1,212,962 | 1,088,711 |
| Germany | 863,143 | 898,750 | 950,506 | 1,086,032 | 950,794 |
| United Arab Emirates | 762,852 | 729,524 | 729,283 | 748,572 | 815,381 |
| United Kingdom | 739,791 | 717,691 | 686,274 | 812,858 | 713,036 |
| Iraq | 560,043 | 530,524 | 657,232 | 578,149 | 557,048 |
| France | 489,334 | 508,988 | 503,606 | 577,298 | 486,232 |

Sources: ITC calculations based on UN COMTRADE and ITC statistics

"Unit: US Dollar "000

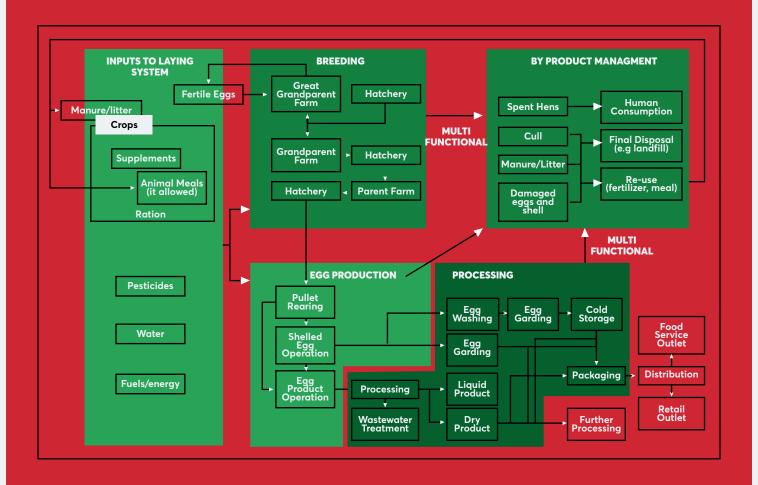
Unit: US Dollar thousand



Major (colored) and minor (gray) commercial chicken producing areas of Punjab, Pakistan. Yellow: major broiler producing areas, green: major layer producing areas, blue: both broiler and layer producing areas.

Global Supply Chain Analysis

Figure 2.0 describes an example of the system boundary of the poultry supply chains covered in LEAP guidelines. These guidelines are transparent and comprehensive because different review processes were undertaken, from peer-review to public review. They provide transparent allocation rules between co-products and they address data collection and data quality assessment, inventory and interpretation and reporting of results supported by uncertainty and sensitivity analysis.



TOP EXPORTERS

Company: KAYS POULTRY FEED Address: K&Ns Centre,160 banglore Town,Shara-e-Faisal, Karachi.

Company: SONA FEEDS Phone: 0300-3020405

Address: Plot # P-6, SITE near Nara Jail, Hyderabad.

Company: MASHAALLAH POULTRY FARM Phone: 0333-2122295

Address: A-163, Sector 14-B, Shadman

Town, North Karachi.

Company: MARJAN FEEDS Phone: 0333-2156575

Address: Plot # 45/4, Sector 12/D, North Karachi Industrial Area, Karachi.

Company: POULTRY INTERNATIONAL

Phone: 0333-2131562

Address: Centre S.19, 1st & 2nd Floor, Malir Cantt Bazar, Karachi.

Company: SNAM PHARMA Phone: 0300-9480528

Address: 61-G, Phase-I, Commercial

Market, D.H.A Lahore.

Company: CHERRY IMPEX INTERNATIONAL

Phone: 0300-8410247

Address: 14-E, Punjab Housing Society, Ghazi

Road, Lahore Cantt.

Company: AL-MUSTAFA POULTRY BREEDING

COMPANY

Phone: 0321-6949169

Address: Thana Bazar, Arifwala, Dist: Pak Pattan.

Company: ORIENT ANIMAL HEALTH (PVT) LTD

Phone: 0345-2010526

Address: Commercial VI, Ist Floor, Block-A, near Masjid-e-Hira, Kazimabad, Model Colony, Karachi.

Company: S.F FARMS Phone: 0300-2004300

Address: H.No 64, Lane No: 23 off

Khayaban-e-Badbaan, DHA, Phase-7, Karachi.

Company: GOLDEN HARVEST

Phone: 0321-8201043

Address: 49-C, 24th Commercial Street, Phase-II, Extension Defence Housing Authority, Karachi.

Company: PAKISTAN POULTRY FARMS

Phone: 0300-5012277

Address: Suit No. 206 & Dubai Plaza, 6th Road, Murree Road, Rawalpindi.

Company: SANNA LABORATORIES

Phone: 041-8586787

Address: 1019-B, P.S.I.E, Sargodha Road,

Faisalabad.

Company: AVIAN PROTEIN FARMS

Phone: 0300-8476776

Address: 64, Ravi Block, Allama Igbal Town, Lahore.

Company: R.S POULTRY Phone: 0300-8559250

Address: Rafique House: 4-B/1, Satellite Town,

Rawalpindi.

Company: A-ONE FEEDS Phone: 0334-3008880

Address: Plot # G-5, SITE Hyderabad, Sindh.

Company: J.F HOMEO PHARMACY

Phone: 0300-6368777

Address: B-764, Block 13, F.B Area, Karachi.

Company: BILAS POULTRY FARMS

Phone: 0345-8217550

Address: House No SDH-490, Street No: 21, PAF Falcon Complex (AFOHS) Faisal Cantt: Karachi.

Company: FORWARD SOLUTIONS

Phone: 0304-4444590

Address: 19-B, Abdul Sattar Edhi Road Kachi Koti

Stop, Near Shahbaz Estate Lahore.

Company: MOTHER PHARMACEUTICALS Pakistan

Phone: 0300-6654645

Address: Office No.3, 4th Floor, Ibrahim Trade Center,

Eid Gah Road, Faisalabad.

Company: R.B POULTRIES Phone: 0300-8491798

Address: Opp Ravi Chemical Complex 25-Km, G.T

Road Lahore.



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