



Secretary

Ministry of Communications  
Government of Pakistan  
ISLAMABAD

Islamabad, March 29, 2021

Subject: **INVESTMENT IN SIALKOT (SAMBRIAL) - KHARIAN MOTORWAY PROJECT BEING UNDERTAKEN ON BOT / PPP BASIS**

My Dear *Fareena zahida,*

Government of Pakistan, through National Highway Authority (NHA), intends to extend the Lahore - Sialkot Motorway from Sambrial to Kharian. The Sialkot (Sambrial) - Kharian Motorway, 69 KM, 4-lane access controlled facility, is to be constructed through PPP / BOT mode. The Project shall create numerous economic and social benefits. Government of Pakistan is desirous to undertake the Project on fast-track basis, so that the benefits could be made available to general public at the earliest.

2. NHA is soliciting proposals from well reputed national as well as international private entrepreneurs, joint ventures and consortia to undertake the Project under BOT / PPP arrangement, wherein private party shall be responsible to finance, design, develop, construct, insure, operate, manage, maintain and transfer of the Project, at the end of concession period, to NHA.

3. NHA intends to conduct road shows to attract International potential bidders, however due to COVID situation, conducting conventional road show is not possible. It is therefore, deemed appropriate to approach all the Economic Ministers / Trade Offices of Embassies / High Commissions, especially of following countries, for sharing advertisement of the Project for participation:

- |                 |                              |                |
|-----------------|------------------------------|----------------|
| a) Saudi Arabia | b) United Arab Emirate (UAE) | c) China       |
| d) Turkey       | e) Malaysia                  | f) South Korea |

4. For the purpose, Board of Investment is requested to disseminate attached advertisement of Request for Proposal along with attached Project Brief, to all Embassies/High Commissions and Foreign Governments, for inviting potential private entrepreneurs of their respective countries to participate in the bidding process for Sialkot (Sambrial) - Kharian Motorway Project on BOT / PPP basis.

5. Appropriate action, would be highly appreciated, as it would promote our national cause. Detailed project information is available on [www.nha.gov.pk](http://www.nha.gov.pk).

*Mrs. Fareena Mazhar,*  
Secretary,  
Board of Investment,  
Islamabad.



*AS/EDG-1*

*30/3*

*Zafar Hasan*  
For n/a pl. (at 'A') & placement on project portal  
DG (IP)  
Dir (IP)

Copy to:

- Chairman NHA, NHA.
- Member (PPP), NHA.
- Joint Secretary / Special Assistant to Minister for PD&SI.
- Director to Minister for Foreign Affairs.
- Staff Officer to Minister for Communications.
- Director (Roads), Ministry of Communications.





"SAY NO TO CORRUPTION"

GOVERNMENT OF PAKISTAN  
MINISTRY OF COMMUNICATIONS  
**NATIONAL HIGHWAY AUTHORITY**  
(PROCUREMENT & CONTRACT ADMINISTRATION SECTION)

## REQUEST FOR PROPOSALS

CONSTRUCTION OF SIALKOT (SAMBRIAL) – KHARIAN MOTORWAY  
69 KILOMETER, 4-LANE ACCESS CONTROLLED FACILITY

### UNDER PUBLIC PRIVATE PARTNERSHIP ON BUILD-OPERATE-TRANSFER BASIS

1. **Lahore – Sialkot Motorway (LSM)** has been opened to traffic in year 2020. The National Highway Authority (NHA) now intends to extend the Lahore – Sialkot Motorway from its end point at Sambrial to Kharian linking with national highway N-5. The Sialkot (Sambrial) – Kharian Motorway is planned to be constructed as a 69 KM, 4-lane access controlled facility on BOT basis ("the Project"). The Project shall reduce travel time between Sialkot (industrial city) and Islamabad (capital city) and shall create numerous economic and social benefits. The Government of Pakistan (GOP) is desirous to undertake the Project on fast-track basis, so that the benefits could be made available to general public at the earliest.
2. NHA is soliciting proposals from well reputed national as well as international private entrepreneurs, joint ventures and consortia to undertake the Project under BOT arrangement, wherein private party shall be responsible to finance, design, develop, construct, insure, operate, manage, maintain and transfer of the Project, at the end of concession period, to NHA.
3. The GOP/NHA shall provide Project land, free of encumbrances. The private party shall be granted tolling and commercial rights of the Project. The GOP/NHA is also prepared to provide Viability Gap Funding ("VGF") in the form of upfront and operational VGF. Details shall be provided in the Request for Proposals.
4. The interested parties may obtain the Request for Proposal ("RFP") documents, for the Project, from the office of the **undersigned** during office hours against a (non-refundable) fee of **PKR 10,000/-** (Pak Rupees ten thousand only) which is to be paid in the form of Bank Draft or Pay Order in favour of "National Highway Authority". The RFP can also be downloaded from NHA website ([www.nha.gov.pk](http://www.nha.gov.pk)) free of cost. The RFP shall be available from **March 31<sup>st</sup>, 2021**.
5. The **Pre-Bid Conference** shall be held in NHA Auditorium at **1130 Hours on April 12, 2021**. Last date for submission of Bids is **April 30, 2021 till 1530 Hours**. The Bids will be opened on the same day at **1600 Hours**
6. The NHA reserves the right to reject any or all Proposal(s).
7. Further Information/Clarification may be obtained from the office of the undersigned on any working day during working hours.

**GENERAL MANAGER (P&CA)**

**National Highway Authority**

28-Mauve Area, G-9/1, Islamabad, Pakistan, Ph: +92-51-9032727, Fax: +92-51-9260419  
Websites: [www.nha.gov.pk](http://www.nha.gov.pk), [www.ppra.org.pk](http://www.ppra.org.pk)



## **Project Brief**

### **SIALKOT (SAMBRIAL) – KHARIAN MOTORWAY PROJECT**

#### **BACKGROUND**

Lahore-Sialkot Motorway (LSM) has been opened for public in year 2020. NHA intends to extend the Lahore Sialkot motorway corridor from its end point at Sambrial towards Kharian and onwards toward Rawalpindi/Islamabad with possible connection with the new Islamabad International Airport at Thalian interchange on the Islamabad Lahore motorway M-2. The project shall be undertaken on PPP mode.

The starting point of proposed project is Sambrial city (end point of LSM), situated on the upper bank of Chenab canal and will terminate near Kharian connecting N-5 via high-speed fenced link highway. The total Length of the project is 69km including the link highway at Kharian.

#### **SALIENT FEATURES**

- Project Length : 69 Kilometers (Total)
  - Main Motorway 60 Kms &
  - Link Motorway 09 Km
- No. of Lanes : 04 (Four)
- Interchanges : 05 (Five)
- Service Area : 01 (One)
- Toll Plaza : 02 (Two)
- Junction : 01 (One)

## **PROJECT COST**

<b>SUMMARY OF COSTS (In PKR)</b>		
1	Construction Cost	34,070,914,561
2	Allied Costs	2,940,495,878
3	Financing Costs	2,030,433,050
	<b>SUB-TOTAL:</b>	<b>39,041,843,489</b>
4	NHA Establishment Charges	340,709,146
5	Shifting of Utilities	100,000,000
6	Land Acquisition Cost	3,900,000,000
	<b>TOTAL PC-I COST:</b>	<b>43,382,552,635</b>

## **BREAK UP OF GOP SHARE**

<b>GOP PORTION (In Million Rs.)</b>	
Viability Gap Funding (VGF) Upfront	4,000
Viability Gap Funding (VGF) Operational	Will be provided from 3 <sup>rd</sup> to 10 <sup>th</sup> Year
NHA Establishment Charges @ 1% of Const. Cost	340.71
Shifting of Utilities	100.00
Land Acquisition Cost	3,900.00