# PAKISTAN



TRADE DEVELOPMENT AUTHORITY OF PAKISTAN





# **TDAP INTRODUCTION**

Trade Development Authority of Pakistan is the premier trade promotion organization mandated to develop and promote products and services of the country in international markets.

TDAP implements policies and directives of Federal Government and its Board of Directors for enhancing, promoting and facilitating trade.

TDAP supports and facilitates businesses through latest information and capacity building initiatives to enhance and improve their leverage in international trade.

To achieve its objectives, TDAP organizes as well as participates in local & international trade fairs, country specific exhibitions, trade delegations, conducts seminars and organizes contacts and information exchange events both physically as well on digital platforms.

This publication is part of the efforts of TDAP to share details and showcase Pakistan's products and services in international markets.

# Product Profile + HS Code

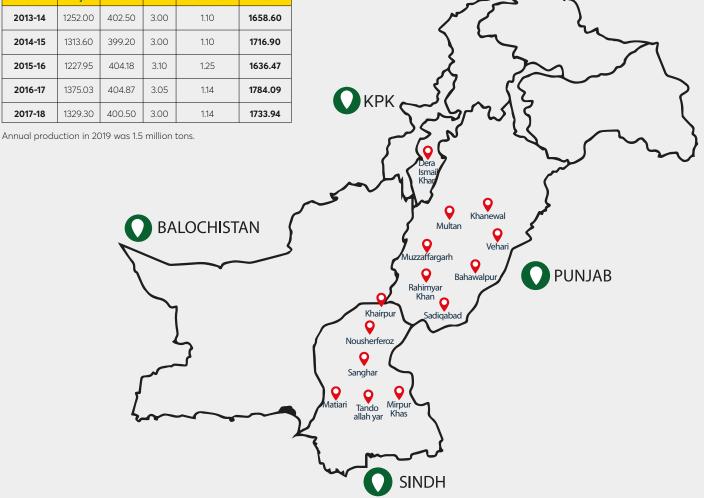
The Mango Fruit is native to the Indo-Pak subcontinent. Mango is Pakistan's 2 nd largest fruit crop. Pakistan is the 6 th largest producer of Fresh Mango in the world, and the 4 th largest exporter. Pakistan produces 3.5% of the global supply of Fresh Mangoes.

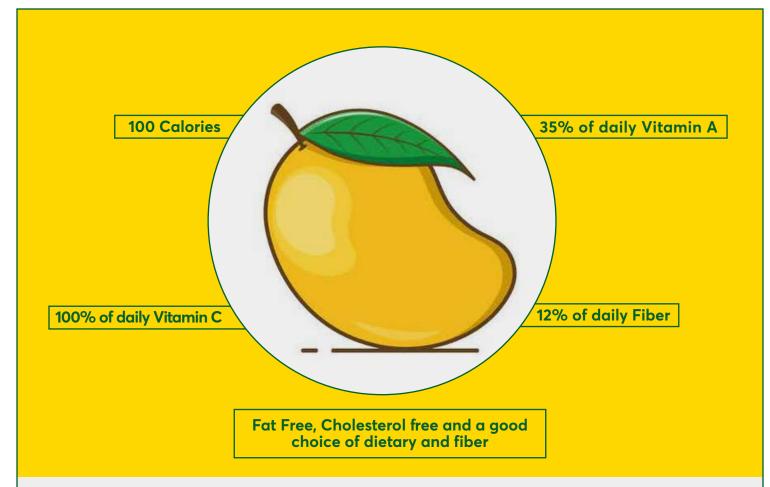
Mango is a very delicate and highly perishable commodity. Leading commercial varieties grown in Pakistan are Sindhri, Chaunsa, Anwar Ratol, Langra, Dussehri etc. HS Code # 080450 (6-Digit) and for Fresh Mangoes (HS Code # 08045020)

### **Production**

The main mango-growing districts in Pakistan are Multan, Bahawalpur, Khanewal, Sahiwal, Muzaffar Garh, Sadiqabad, Rahim Yar Khan, Vehari, Dera Ismail Khan, Mirpur Khas, Tando Allah Yar, Khairpur, Sanghar, Naushero Feroz, and Matiari.

Year	Punjab	Sindh	КРК	Balochistan	Total		
2013-14	1252.00	402.50	3.00	1.10	1658.60		
2014-15	1313.60	399.20	3.00	1.10	1716.90		
2015-16	1227.95	404.18	3.10	1.25	1636.47		
2016-17	1375.03	404.87	3.05	1.14	1784.09		
2017-18	1329.30	400.50	3.00	1.14	1733.94		





## **Registering Agencies**

Department of Plant Protection, Ministry of National Food Security

### Certifications



The global partnership for good agricultural practice



Hazard analysis critical control point



Rainforest Alliance



Certified food safety management system



Enabling responsible supply chains

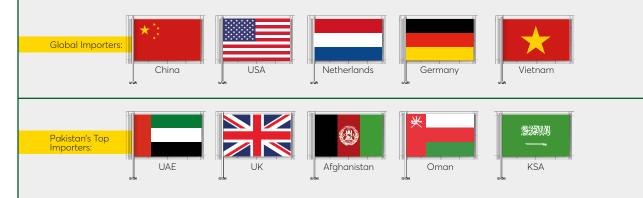
# Packaging & Storage

Cardboard boxes of 3Xply or 5Xply are used in export of Mangoes. Most frequently used box sizes are **5kg**, **8kg**, **10kg**, and **12kg**. Mangoes must be stored at 13C to 16C until they reach at the destination market-shelf.



# **Top Importing Countries**

Cardboard boxes of 3Xply or 5Xply are used in export of Mangoes. Most frequently used box sizes are **5kg**, **8kg**, **10kg**, and **12kg**. Mangoes must be stored at 13C to 16C until they reach the destination market-shelf.



# **Export Figures**

# **Country wise Export**

Sr. #	HS Code	Product Description	2015	2016	2017	2018	2019	Sr. #	Importers	2015	2016	2017	2018	2019
1	08045020	Fresh or dried guavas, mangoes and mangosteens: <b>mangoes</b>	39,972	64,90 3	45,369	73,15 8	95,928	1	United Arab Emirates	16,283	27,306	13,980	23,741	22,623
	Source: ITC. Data on Fresh Mangoes. Figure: \$ '000						2	United Kingdom	7,511	13,934	8,088	13,768	15,214	
						3	Afghanistan	71	234	450	2,589	9,916		
							4	Oman	3,137	4,208	4,741	11,072	8,733	
							5	Saudi Arabia	4,579	7,376	3,179	4,798	7,904	
22,623	22,623						6	Kazakhstan	-	1	2,752	2,094	5,340	
	15,214					7	Azerbaijan	-	-	1,308	236	3,689		
	9,916 8,733 7,904						8	Uzbekistan	-	-	808	784	3,289	
	5.340					2.204	9	Qatar	1,435	1,576	1,848	3,047	2,997	
							2,284	10	Canada	749	1,343	824	931	2,284
UAE	UK Afghanist	an Oman Saudia Kazakhsta	un Azerbai	ian Uzbel	kistan	Qatar	Canada	All of	the World	39,972	64,903	45,369	73,158	95,928

### **Top 10 Exporters**

### M/s. Iftikhar Ahmed & Company, Karachi (Mr. Waheed Ahmed)

New Fruit & Vegetable Market, Plot # 7, Super Highway, Karachi Tel: 021-36871092-93 Cell: 0321-8272772 Email: iac@iac-fruit.com

### Lutfabad Mango Farm (Major Tariq Khan) 1795. D, Justice Jabbar St, Khurshid Colony, Multan, Pakistan

Cell: 0302-8632863 Email: Ismailzai1@gmail.com

### Nawab Sarbuland Farms (Barrister Wasim Khan)

Lutaf Abad, B.Z, University Road, Multan Pakistan Cell: 0300-8637704 Email: nwkbadozai@yahoo.com nwkbadozaii@gmail.com nsfarms[@gmail.com

Asim Agriculture Farm (Mr. Imdad Nizamani) Tando Allah Yar Sindh, Pakistan Tel: +92223898222 Cell: 0300-8372394 Email: Imdad\_nizamani2001@yahoo.com

Al-Abbas Enterprises (Malik Gulam Abbass) 498 Naqshband colony, Khanewal Cell:0300-8630807 Email: alabbas.enterprisespk@yahoo.com

### Zarpak Horticulture Products (Khurram Farid Khan Khakwani) Sharif Manzil Kutchery Road, multan Cell: 0300-7323826 Email: fkkhakwani@msn.com

Roomi Foods Pvt Ltd (Khwaja M Jawad) 4 KM, Kabirwala Multan Road, Kabirwala Cell: 0321-2911111 Email: jawad@mahmoodgroup.com

**M/s Sabri Enterprises** (Mr. Azam Sabri) Sabzi Mandi, Multan Cell: 0322-8639600, 0345-8639600

### **M/s.Durani Associates, Karachi** (Mr. A. Qadeer Khan Durrani) Plot # D-25, Block – 6, F.B. Area. Karachi

Tel: 021-36349491 Cell: 0321-8275648 Email: durrani\_associates@yahoo.com

### M/s. Roshan Enterprises, Karachi (Mr. Khalid Ejaz, CEO)

B 51, Rizwan Society, University Road, Karachi (Pakistan) Tel: 021-34645717 Cell: 0300-8251062 Email: roshan@roshan.com.pk



Mr. Rashid Gillani Assistant Manager (Product Officer) Contact No: +923359292011 Email: rashid.gillani@tdap.gov.pk

### Trade Development Authority of Pakistan, Ministry of Commerce

FTC Building, Block-A, Shahrah-e-Faisal, Karachi - Pakistan Tel: +92-21-99206487-90 UAN: 111-444-111 URL: www.tdap.gov.pk